

Investing in Legacies, Mindsets, and People.

True Valley Partners is an operationally-focused investment fund targeting to acquire, operate, and grow an exceptional company.

We are committed to preserving the legacy that has been built and is prioritizing companies whose owners are seeking an attractive exit, while looking forward to partnering for the next stage of growth.



Legacy Preservation

We are deeply committed to your long-term vision, grounded in trust and transparency.



Ownership Mindset

We share the risk and work alongside your team to optimize the outcome for all.



People-First Culture

We believe the most important part of a business transition is people as a priority.

ABOUT



Nick BuegeManaging Partner
<u>LinkedIn</u>

- Founded True Valley Partners with the goal to acquire and grow a business for the long-term
- Midwest native rooted by a strong work ethic, integrity, and humility with a growth-oriented mindset
- Holds management and business degrees from Northwestern University's Kellogg School of Management and University of Illinois' Gies College of Business

INVESTMENT CRITERIA

INDUSTRY PROFILE

- Business-to-Business Services
- Environmental Services
- Government Services
- Healthcare
- Software (B2B)
- Transportation & Logistics

BUSINESS PROFILE

- Compelling reason for exiting business (retirement, lack of succession plan)
- Annual Revenues: \$5M or greater
- EBITDA: \$1.5M \$4.5M
- ARR: \$3M \$6M
- Annual Free Cash Flow: \$1M \$7M
- · Stable and growing cash flows
- Low customer concentration